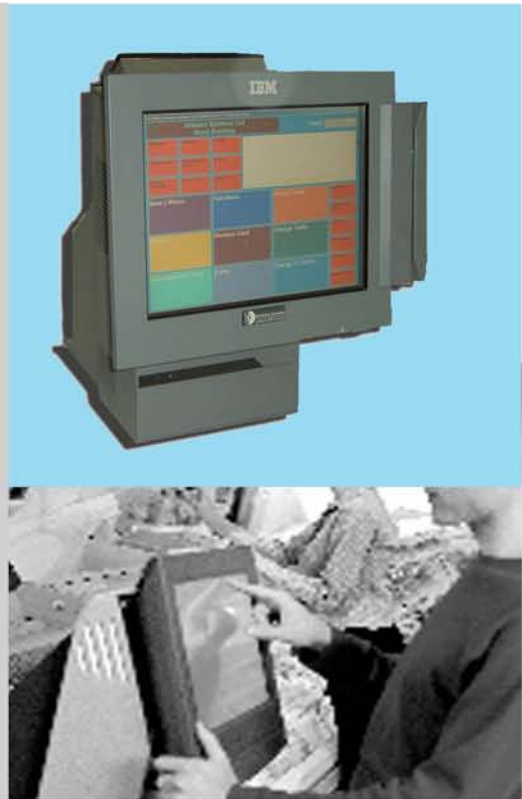


School Case studies

- Alleyns School
- Kemnal Technology College
- NonSuch High School



Alleyn's School installs Uniware xE Cashless System

Alleyn's School had used a cashless Girovend system for the past 8 years and the old system required replacing. The Bursar, Elizabeth Wedmore researched the market to ensure the new system met the school's requirements, in particular integration with their new security access system. Paul Lambert, who operates the system at Alleyn's, along with the Bursar, saw the Uniware xE system in action at Harris CTC and both were impressed with the operation.



Card specification was a key element and Uniware proposed a mifare contactless card which also suited the existing security company. Uniware's Campus Card™ concept for cashless catering and school security was duly selected, which includes the library function through a bar code on the card. With over 1000 meals to serve each day speed of service and efficiency at the point of sale is a key requirement to the school's caterer "Cater Link". Their service provides lunches, sandwiches, snacks and beverages.

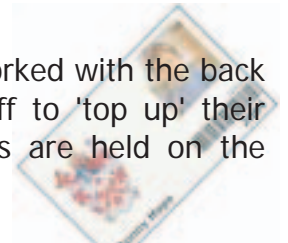


Uniware xE Provides the Total Solution

Uniware proposed the Uniware xE software powered by IBM Surepos 500 touch screen point of sale terminals. The solution includes one account loader for instant card revalue, a combined vending terminal for snacks and canned drinks, and five point of sale terminals.

A PC terminal runs the school shop and students are now using the Campus Card™ system for all purchases across the school site. IBM was chosen as the hardware platform for all point of sale terminals. The new system was installed in April 2003.

All components including touch screen point of sale terminals have been networked with the back office function and a revalue station is in place to enable students and staff to 'top up' their account cards. All transaction information is secure and the card balances are held on the network rather than on the card.



Alleyn's marketed the new system to the parents and highlighted they had chosen an account based solution and that security of the account balances (a big problem with the previous system with children losing their cards) was a major bonus with the new system. The school noticed an immediate positive response from the parents. Cheques started to come in to value their children's accounts, and Alleyn's now reports a far greater balance in the school bank account than they had been used to with the previous system.

Key Benefits

- Reduced queues
- No cash handling
- Balance on account, not card
- Single multi-functional card
- Reliable, tested product
- Immediate customer support
- Targeted product training



Key Features

- IBM SurePOS 500 terminal
- Integrated cashless card and proximity security card
- Revalue station
- Networked PC server
- Full range of reports
- Card printing on site





Kemnal Technology College choose the Uniware xE Cashless System

Uniware xE provides the total solution

Paul Allen, Deputy Head of Kemnal Technology College researched the market thoroughly before selecting Uniware Systems.

He commented that the college wanted to introduce a cashless system for a number of important reasons. Improving the time it took to serve lunch to 1,500 pupils was certainly one of the key factors.



Other important aspects are that the cashless cards held by each pupil are exactly the same and therefore there is no differentiation between free school meal pupils.

This is particularly important in what is essentially an inner city school, with many pupils entitled to free school meals. Removing cash also prevents bullying over lunch money, therefore providing a more secure environment for the pupils.

Parents are also assured that their children are spending allocated money on school lunches and

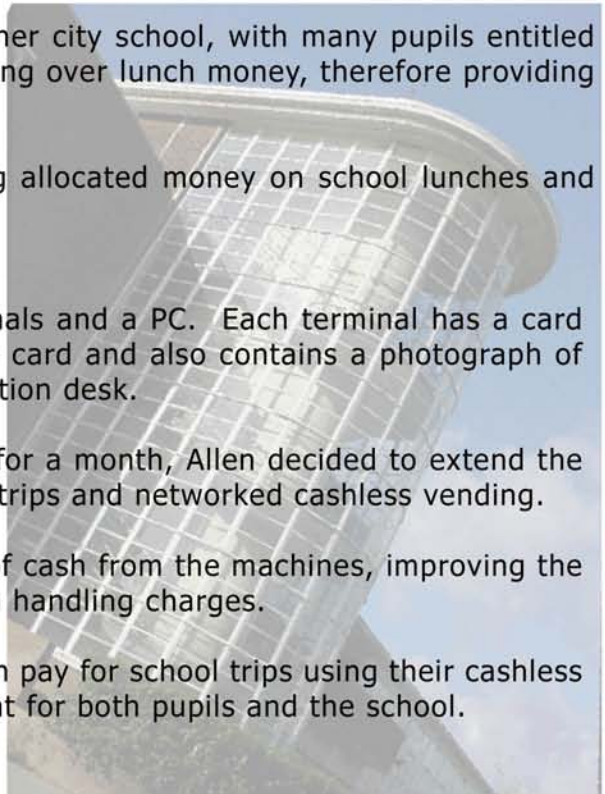
Practicalities

Uniware installed three touch screen Epson SR600 terminals and a PC. Each terminal has a card reader that enables pupils to make purchases using their card and also contains a photograph of the pupil. Pupils can then 'top up' their card at the reception desk.

After the cashless system had been successfully running for a month, Allen decided to extend the benefits even further, to include central control of school trips and networked cashless vending.

Installing cashless vending allows the complete removal of cash from the machines, improving the reliability and speed of the service, as well as saving cash handling charges.

The Central control over school trips means that pupils can pay for school trips using their cashless card and therefore makes the whole process more efficient for both pupils and the school.



Key Benefits

- Increased speed at the till points
- Time to serve lunch reduced by approx 50%
- The ability to encourage healthy eating
- Faster service
- Accurate sales information
- Reduced staff training
- High Quality service
- Improved efficiency
- Fully supported 24/7

Key Features

- Epson SR600 touch screen terminal
- Networked Cashless Vending
- Multi-functional cashless card
- Networked PC



Uniware Systems
intelligent EPoS solutions



Nonsuch High School choose the Uniware xE Cashless System

The case for change

With experience of a cash register based cashless system the selection team at Nonsuch High School had a clear idea of the requirements for its replacement.

Key factors – speed at the point of sale, security of the funds on the system and a reliable card technology were essential in the process.

Uniware managed to tick all the boxes during the sales process and installed the Uniware xE software solution on an IBM Surepos 500 hardware platform using latest Windows XP as the operating system.

Cards are produced on site at a fraction of the cost of the previous contact chip cards.

A new requirement for Uniware was the card balance checker a device that had to be specially developed for Nonsuch High School.

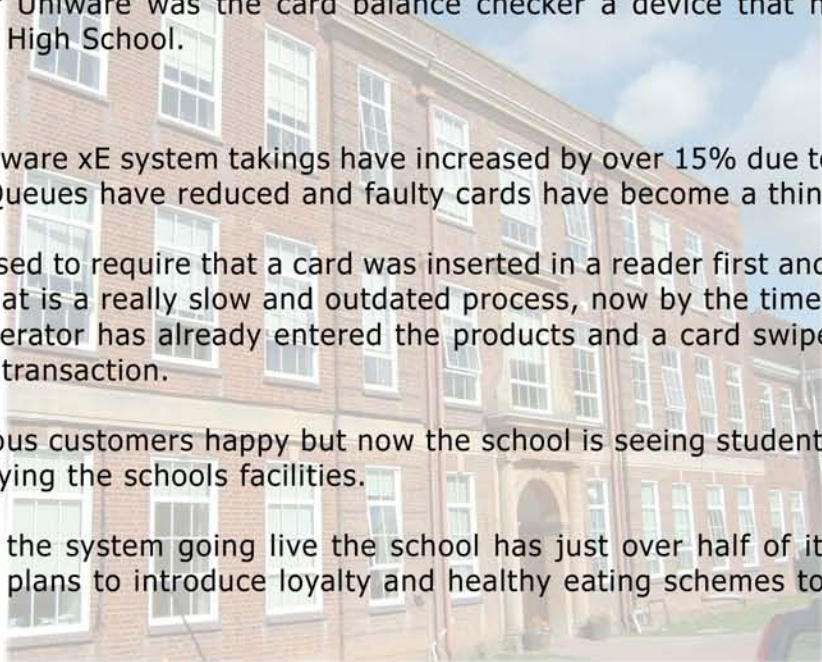
The Change

Since installing the Uniware xE system takings have increased by over 15% due to the faster service at the point of sale. Queues have reduced and faulty cards have become a thing of the past.

The previous system used to require that a card was inserted in a reader first and then the products entered on the till. That is a really slow and outdated process, now by the time the customer gets to the till point the operator has already entered the products and a card swipe takes less than a second to process the transaction.

Not only are the previous customers happy but now the school is seeing students abandoning their pack lunches and enjoying the schools facilities.

After three months of the system going live the school has just over half of its population using the cafeteria and with plans to introduce loyalty and healthy eating schemes to captivate more of their audience.



Key Benefits

- **Faster service**
- **Increased sales (Over 15%)**
- **Accurate sales information**
- **Reduced staff training**
- **High Quality service**
- **Improved efficiency**
- **Fully supported 24/7**

Key Features

- **IBM touch screen PoS**
- **Central management + reporting**
- **Wall mounted card balance checkers**

